

Press Release



TPI Polene 1H 2025 Performance

Resilience underpinned by the good performance of the ConsMat division

The normalized capex spending of the government supported demand for construction materials and allowed producers to lift their utilization rate slightly and lower the price discounts. Thus, our 1H 2025 sales rose 3% Y/Y to THB18.3 billion, gross profit (before other income) rose faster 16% Y/Y to THB4.7 billion due to cost of goods sold dropping 1% Y/Y. Normal operating profit rose 36% Y/Y to THB2.1 billion but Profit for the period fell 5% Y/Y to THB1.7 billion. The high operating leverage nature of the business remains evident in these numbers. The **flattish** year-on-year profit achieved in 1H 2025 is resilient as a number of unfavorable factors created a drag on the performance: 1) foreign exchange loss of THB133 million compared to a foreign exchange gain of THB499 million last year, 2) lower contribution from the power business due to adder expiry and 3) higher tax expense as some tax loss carry forward expired.

For a more detailed discussion on the power business refer to the press release on TPI Polene Power in the www.tpipolenepower.co.th

Higher profitability from operations

Of the three factors masking the actual performance of the group in the 1H 2025, the biggest is the effect of the foreign exchange (forex effect). Excluding the forex effect, EBITDA would post a growth of 9% Y/Y instead of a 4% Y/Y decline and the Profit for the period would post a 41% Y/Y growth, instead, to THB1.8 billion. The corresponding EBITDA margin for the period was down to 26% compared to 28% in 1H 2024. However, without the forex effect EBITDA margin would actually be 1.5%age higher at 27.2%.

Specific to 2Q 2025 performance, group sales was **flat** even as the contribution from the power division dropped significantly because this was offset by the 8% Y/Y increase in sales of the ConsMat division. Note that the ConsMat accounted for 62% of the Group's total sales in 2Q 2025. EBITDA dropped 11% Y/Y to THB2.3 billion largely due to the forex effect eliminating which the EBITDA would be flat at THB2.4 billion. As for the Profit for the period it registered a drop of 18.5% Y/Y to THB702 million because of the forex loss of THB155 million compared to the gain of THB99 million in 2Q 2024. Again, eliminating for the forex effect, the Profit for the period in 2Q 2025 would post a growth of 12% Y/Y to THB857 million.

Finances remain manageable

The gross interest bearing debt (IBD) at the end of 2Q 2025 was THB80,156 million, a tad lower than the balance at the end of 2024. The Group's capex spending in the 1H 2025, including advances for machinery and equipment, was THB4,004 million; THB1,991 million of which was for TPIPP's projects and the remainder was for the parent TPIPL where we continue to bring forward the 2025 capex plan to maintain our ESG programs given the turmoil in the global macro-environment. At this point the 2025-2027 capex plan guidance is unchanged. TPIPL goes off the capex ramp starting 2026.